



# Harveston News

NOV 2024



HarvestonNews.com

## REAL ESTATE MARKET UPDATE

As I sit down to compose this letter, we find ourselves on the brink of an election. By the time you read this, the election will have concluded. This is a significant moment for our industry, not due to the candidates or the political parties involved, but because humans, at their core, often resist uncertainty. In times of uncertainty, people tend to hesitate, particularly when it comes to markets or major purchases. The real estate market is a prime example of this hesitance, as many potential buyers and sellers are waiting to see what unfolds before making decisions. This uncertainty is affecting our usual seasonal slowdown during the holidays, and it is reasonable to predict a more subdued fall and winter season in the real estate sector.

Where lies the opportunity? For buyers, the fall and winter months may prove advantageous, as there will be less competition in the marketplace. This situation may afford buyers more leverage in negotiations with sellers. However, once the spring market arrives, all bets are off. Sellers during this time often experience a surge in buying interest, allowing them to secure higher prices and better terms when listing properties for sale.

If you have any questions about the real estate market we are here to help. Please don't hesitate to reach out, as we are always here for advice and can be used as a great sounding board for whatever your future plans may hold.

-Cale

## RECENT SALES IN HARVESTON

St Name	Price	Br/Ba	Sq/Ft
40278 Ayer LN	\$749,000	4/2,0,1,0	2,144
40024 Pasadena DR	\$750,000	3/2,0,1,0	1,991
28980 Bristol Road	\$859,900	4/3,0,0,0	2,410
29248 Easton PL	\$870,000	4/2,1,0,0	2,688

## THE HARVESTON REPORT on FB

You may have come across The Harveston Report, a short video series that we put on for Facebook (aimed to breakdown real estate and mortgage in a manner that pertains to Harveston.) We do this segment alongside the Miller Group Home Loans to bring you more detailed information about specific topics that you may be interested in. If you have any comments for us, or topics that you want us to discuss in our videos please let us know. We appreciate you checking out the information and thank you for your support!

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## HOLIDAY DECORATING CONTEST 2024

Hello everyone! A heartfelt thank you to all who participated in the Halloween decorating contest. Now, it's time to shift our focus to the holiday decorating contest. Exciting details will follow in the upcoming weeks, as we plan to award prizes to the contest winners. Our goal is to unite as a community to create the most impressive decorations possible. It's an enjoyable endeavor, and we anticipate a record-breaking number of entries this year. Your creativity during Halloween was inspiring, so let's channel that holiday spirit and illuminate our neighborhood with cheer.

### UPCOMING EVENTS

#### FOOD TRUCK FRIDAY

November 8th

LAKE HOUSE PARKING LOT

#### EPIC TEEN NIGHT

November 25th

HARVESTON BACKYARD

#### HOA OFFICE CLOSED

November 28-29

#### WINTER CELEBRATION

December 7th

HARVESTON BACKYARD

#### HOA OFFICE CLOSED

December 24-25



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